

LOUISIANA TAX FREE SHOPPING

INTERNATIONAL TRAVEL PARTY MODE OF DEPARTURE 2012

Airline	Number of Transactions*
American Airlines	7538
United	5306
Delta	5157
Continental	1056
US Airways	993
Air Canada	503
Jet Blue	214
Southwest	162
Air Tran	30
Frontier	11

Ship Passenger/Crew	6619
Baton Rouge Refund Center	760
Leaving by Bus/Car/Train	290
Capital One Bank Shreveport/Lafayette	146
Charter Flight / Private Plane	19

*The # of transactions does not necessarily reflect one visitor. Each transaction may represent several persons in a travel party. *Some transactions are processed by mail without knowing the domestic carrier the customer is using.



Source: LTFS Refund Center Data

FOR INTERNATIONAL VISITORS

LOUISIANA TAX FREE SHOPPING REFUND CENTER DATA

	January	February	March	April	May	June	July	August	September	October	November	December	
	# Transactions												
2003	1,873	2,844	2,140	1,788	1,981	2,437	2,749	1,789	2,082	2,711	2,980	1,874	29,251
2004	1,861	1,947	3,405	2,512	4,832	3,820	1,855	1,799	1,640	4,355	4,851	2,747	37,628
2005	2,990	3,417	3,390	3,058	4,257	4,216	2,573	2,401	0	61	125	595	29,088
2006	757	885	459	432	456	535	329	496	701	1,371	1,015	1,393	10,835
2007	1,237	1,288	2,807	1,115	1,246	1,055	942	909	765	1,762	3,814	1,645	20,592
2008	1,567	1,376	2,142	1,865	1,746	1,716	1,563	979	846	1,094	3,959	1,545	20,398
2009	1,247	1,397	1,261	1,415	1,186	3,683	1,754	1,430	1,195	2,831	1,575	5,136	24,110
2010	1,573	1,572	5,107	2,273	9,029	1,411	2,002	1,344	1,181	1,905	2,376	1,949	31,722
2011	2,120	3,206	2,319	5,296	3,265	2,521	1,932	1,575	1,644	2,177	1,993	2,329	30,377
2012	2,325	1,938	2,640	4,767	2,526	1,993	1,538	1,373	1,636	4,024	2,329	1,993	29,082
	\$ Spent												
2003	1,508,689	2,051,383	1,611,255	1,439,245	1,504,469	1,777,948	2,015,058	1,710,681	1,688,828	2,187,118	2,273,757	1,659,269	21,427,699
2004	1,620,412	1,564,980	2,521,078	1,865,333	2,858,301	2,360,753	1,650,231	1,571,095	1,283,055	3,171,434	3,223,702	1,985,764	25,676,139
2005	2,133,598	2,357,818	2,319,422	2,046,264	2,833,673	2,518,161	1,796,621	1,834,321	0	86,732	171,252	653,367	18,751,229
2006	817,456	582,237	453,937	513,656	454,967	592,242	328,782	588,663	736,471	1,136,378	903,631	1,211,795	8,320,214
2007	1,246,007	1,224,763	2,181,749	981,220	1,184,874	899,482	893,552	847,075	718,477	1,535,577	3,298,036	1,487,260	16,498,071
2008	1,340,117	1,122,384	1,646,102	1,509,451	1,584,592	1,125,863	1,201,415	942,796	698,610	1,044,642	2,753,414	1,378,115	16,347,499
2009	1,279,454	1,149,013	1,108,990	1,139,679	941,229	2,525,118	1,519,451	1,289,710	1,220,749	2,158,305	1,409,983	3,608,531	19,350,213
2010	1,523,514	1,433,148	3,474,356	1,867,848	5,918,428	1,154,115	1,667,283	1,314,634	1,224,082	1,756,238	2,057,374	1,838,918	25,229,939
2011	2,091,944	2,953,489	2,080,621	3,818,794	2,895,224	2,373,615	1,858,449	1,614,544	1,418,980	1,870,734	1,791,617	2,159,103	26,927,114
2012	2,025,044	1,822,203	2,421,279	3,996,848	2,381,105	1,835,893	1,538,901	1,366,514	1,592,501	3,479,847	2,218,486	2,267,653	26,946,274
	\$ Refunded												
2003	121,996	166,831	130,497	116,564	121,647	144,554	163,211	138,270	137,000	176,938	184,447	134,305	1,736,260
2004	131,231	126,793	205,081	151,130	232,906	192,476	133,158	126,538	103,509	258,433	261,990	160,866	2,084,111
2005	172,957	191,206	188,510	166,129	230,582	204,917	145,758	148,277	0	6,893	13,586	52,268	1,521,082
2006	65,731	46,992	36,059	41,423	36,768	47,458	26,090	46,963	59,151	91,869	73,061	97,911	669,476
2007	100,795	98,695	177,014	79,573	95,955	72,640	71,784	67,106	57,815	124,405	269,318	120,144	1,335,243
2008	108,110	90,672	133,152	122,176	128,290	91,327	97,191	74,760	55,923	83,920	222,770	110,798	1,319,088
2009	102,610	92,559	89,362	92,111	75,569	204,404	122,489	102,421	97,751	174,323	113,455	292,215	1,559,268
2010	122,172	115,623	281,394	150,686	479,191	92,967	134,214	104,168	98,008	141,679	165,828	148,458	2,034,390
2011	168,177	238,875	167,853	308,732	234,117	191,764	149,683	128,044	113,972	151,223	143,932	174,090	2,170,461
2012	162,989	146,969	194,954	322,452	191,422	147,506	124,083	109,060	128,786	282,112	179,215	182,981	2,172,528
	# Vouchers (#Sales or Purchases) Cashed												
2003	10,549	11,915	8,745	7,693	8,002	10,552	12,561	9,988	8,984	10,287	12,472	9,136	120,884
2004	9,353	9,167	14,168	11,690	18,984	15,332	10,297	9,327	7,304	17,812	18,162	11,666	153,262
2005	13,645	13,701	13,560	11,529	17,099	17,518	12,315	11,528	0	347	578	2,942	114,762
2006	4,078	3,686	2,327	2,360	2,494	3,115	1,979	3,374	3,408	5,672	4,106	4,744	41,343
2007	5,799	5,026	10,324	4,558	5,427	4,898	4,917	4,343	3,621	7,181	12,532	6,546	75,172
2008	6,694	5,035	7,481	6,863	6,876	5,929	6,191	4,739	3,406	4,439	13,689	6,238	77,580
2009	5,561	5,763	5,094	5,454	4,868	14,563	7,657	6,303	5,664	9,262	5,632	16,897	92,718
2010	7,177	5,956	16,756	8,377	31,097	5,260	8,548	6,453	5,114	6,722	8,373	7,190	117,023
2011	8,698	12,165	8,994	17,393	10,785	9,578	8,170	6,865	5,861	7,245	6,995	8,006	110,755
2012	8,542	6,830	8,550	15,778	9,074	7,263	6,333	5,700	6,075	14,738	8,554	7,030	104,467
	Handling Fees												
2003	24,588	34,768	26,821	23,648	24,525	29,661	33,820	26,550	27,592	35,331	36,893	25,976	350,172
2004	25,960	25,626	41,775	31,026	50,338	41,732	26,211	24,846	20,722	52,835	54,388	32,871	428,328
2005	35,476	39,369	38,732	34,109	47,997	43,396	30,105	29,514	0	1,260	2,518	9,916	312,389
2006	12,806	10,009	7,118	6,634	7,155	8,873	5,217	8,657	11,279	18,584	14,130	18,817	129,278
2007	19,240	18,254	36,091	15,504	18,433	14,506	14,159	13,358	11,490	24,532	52,420	23,856	261,842
2008	21,524	18,353	26,853	24,627	24,737	19,209	19,491	14,595	11,567	16,426	46,499	21,802	265,681
2009	19,760	18,798	17,868	18,701	15,459	43,222	30,047	24,422	23,181	43,038	27,403	73,990	355,889
2010	29,153	28,130	70,811	37,043	121,173	23,002	32,829	25,649	23,670	34,244	40,574	35,008	501,285
2011	39,745	57,864	41,003	77,149	56,746	46,202	36,197	30,695	27,747	37,117	34,904	42,235	527,604
2012	39,277	35,095	47,354	79,829	46,275	36,146	29,676	26,329	30,634	69,182	43,239	42,882	525,918

LOUISIANA TAX FREE SHOPPING

STATUS REPORT 2011- 2012

2011	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTALS
Number of Ref. Transactions	2,120	3,206	2,319	5,296	3,265	2,521	1,932	1,575	1,644	2,177	1,993	2,329	30,377
Number of Sales	8,698	12,165	8,994	17,393	10,785	9,578	8,170	6,885	5,861	7,245	6,995	8,006	110,775
Retail Spending	\$2,091,944	\$2,953,489	\$2,080,621	\$3,818,794	\$2,895,224	\$2,373,615	\$1,858,449	\$1,614,544	1,418,980	\$1,870,734	\$1,791,617	\$2,159,103	\$26,927,114
Sales Tax Refunded	\$168,177	\$238,875	\$167,853	\$308,732	\$234,117	\$191,764	\$149,683	\$128,044	113,972	\$151,223	\$143,932	\$174,090	\$2,170,462

2012	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTALS
Number of Ref. Transactions	2,325	1,938	2,640	4,767	2,526	1,993	1,538	1,373	1,636	4,024	2,329	1,993	29,082
Number of Sales	8,484	6,830	8,550	15,778	9,074	7,263	6,333	5,700	6,075	14,738	8,554	7,030	104,409
Retail Spending	\$2,025,044	\$1,822,203	\$2,421,279	\$3,996,848	\$2,381,105	\$1,835,893	\$1,538,901	\$1,366,514	1,592,501	\$3,479,847	\$2,218,486	\$2,267,653	\$26,946,274
Sales Tax Refunded	\$162,989	\$146,969	\$194,954	\$322,452	\$191,422	\$147,506	\$124,083	\$109,060	128,786	\$282,112	\$179,215	\$182,981	\$2,172,528

2011 Top 10 Countries Amount of Spending *

2012 Top 10 Countries Amount of Spending *

2011 Top 10 Countries Number of Transactions *

2012 Top 10 Countries Number of Transactions *

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Country	2011 Amount of Spending	2012 Amount of Spending	2011 Number of Transactions	2012 Number of Transactions
Brazil	\$3,732,847	\$3,333,970	3,113	2,203
Philippines	\$3,333,970	\$1,609,555	2,522	1,795
China	\$1,609,555	\$1,320,044	1,953	1,383
Mexico	\$1,320,044	\$1,205,992	1,515	1,332
Honduras	\$1,205,992	\$1,052,149	1,421	1,312
Canada	\$1,052,149	\$742,062	1,241	1,065
India	\$742,062	\$735,886	1,038	1,050
U. K.	\$735,886	\$721,336	1,026	1,017
Guatemala	\$721,336	\$555,522	943	961
Venezuela	\$555,522	\$11,917,751	899	13,717
All Other	\$11,917,751	\$26,946,274	14,706	29,082
Total	\$26,927,114	\$26,946,274	30,377	29,082

	2011	2012
Average sales amount	\$243	\$258
Average amount spent per visitor party	\$886	\$927
Average refund	\$71	\$75



LOUISIANA TAX FREE SHOPPING

TOPS REPORT 2012

Top 20 Countries Ranked by Number of Transactions*

Top 20 Countries Ranked by Dollars Spent *

Country	Number of Transactions	Country	Dollars Spent
Philippines	3,247	1 Philippines	\$4,371,049
Brazil	2,203	2 Brazil	\$2,754,497
China	1,795	3 China	\$1,880,716
U. K.	1,383	4 Mexico	\$1,339,751
Mexico	1,332	5 Honduras	\$1,229,153
Canada	1,312	6 U.K.	\$869,483
India	1,065	7 Canada	\$762,729
France	1,050	8 India	\$740,226
Germany	1,017	9 Germany	\$576,586
Honduras	961	10 Turkey	\$555,742
Australia	683	11 Australia	\$548,811
Italy	580	12 France	\$539,910
Colombia	564	13 Colombia	\$518,229
Turkey	510	14 Venezuela	\$513,407
Venezuela	497	15 Guatemala	\$476,690
Argentina	487	16 Norway	\$473,687
Norway	473	17 Ecuador	\$457,237
Spain	441	18 Russia	\$437,863
Peru	419	19 Argentina	\$413,484
Ecuador	410	20 Italy	\$397,508
Other Countries	8,653	Other Countries	\$7,089,518
Total	29,082	Total	\$26,946,274

TOP CATEGORIES

Apparel & Accessories	\$14,012,834
Electronics	\$11,263,816
Health & Beauty	\$599,040
Fine Art and Jewelry	\$557,903
Home and Office Appliances & Supplies	\$170,206
Gifts, Souvenirs & Novelties	\$173,950
Entertainment (DVD's, CD's sporting Goods, Books, Etc.)	\$168,524
Total	\$26,946,274

* The # of transactions does not necessarily reflect one visitor. Each Transaction may represent several persons in a travel party.

AVERAGE SALE AMOUNT

\$258

AVERAGE PURCHASE AMOUNT SPENT PER VISITING PARTY

\$927



FOR INTERNATIONAL VISITORS

Data Source : LTFS Refund Center